

#### People are the essence of Arc Home.

It is because of our talented and experienced team that we are able to deliver best-in-class service to our customers.



## **ABOUT US**

Arc Home is a TPO lender ranked in the Top 10 for Non-QM and Non-Agency production. Our Account Executives can sell across wholesale, non delegated, and delegated channels, supported by strong pricing, flexible guidelines, and practical tools. We prioritize customer service above all else, aiming to make the mortgage process quick, easy, and convenient for our employees, their clients, and the homeowners they serve.

#### **OUR VISION**

Our vision is to redefine the landscape of our industry, positioning ourselves as a dependable and client-oriented mortgage provider, consistently raising the bar for quality and innovation with every customer interaction.

#### **OUR MISSION**

Arc Home provides a superior customer experience in every transaction. While our focus is on Non-QM solutions, we maintain a comprehensive approach to mortgage lending, constantly evolving with the market. Our strategy is executed by offering a diverse product suite, advanced technology, and competitive pricing, all aimed at ensuring a customer journey that is quick, easy, and convenient.

#### **OUR PARENT COMPANY**

Angelo, Gordon & Co., L.P. ("TPG Angelo Gordon") is a diversified credit and real estate investing platform within TPG. The platform currently manages approximately \$92 billion across a broad range of credit and real estate strategies.

#### **CORE VALUES**

Excellence | Innovation | Agility | Trust | Integrity | Empowerment



## SALES LEADERSHIP TEAM

At the heart of Arc Home is a talented and dynamic group of Team Members who are led by an experienced Sales Leadership team. Working with the entire executive leadership team, sales leaders ensure the sales plan is aligned with Arc's overall strategy to drive success and growth.

We are committed to developing Account Executives by providing support and resources to effectively build and grow your customer base.



**Brian Devlin**President/CEO



John Gibson
Chief Production Officer



Eamon Cantwell
Chief Operations Officer



Louise Woods
Regional Vice President



**Jim Young**Regional Vice President



Nick Glasse
VP National Inside Sales



Robin Buttner
Regional Vice President



**Tommy Adkins**Regional Vice President



## **OUR PRODUCTS**

#### ACCESS & EDGE NON-QM | View product details

Arc Home has one of the most diverse Non-QM product suites. With flexible terms, jumbo limits, and varied documentation options, Arc's Non-QM programs make it easier for brokers to qualify more borrowers.

- Access & Edge Agency Plus
- Access & Edge Alt Income

Access Clean Slate

Foreign National

Access & Edge DSCR

#### SECOND & INVESTMENT | View product details

Arc Home's expansive portfolio of Second Home and Non-Owner-Occupied loan programs offer Non-QM and Non-Agency options.

Access & Edge DSCR

- Foreign National
- FNMA/FHLMC 30 Yr Fixed Second Home & FNMA/FHLMC 30 Yr Fixed Investment



## OUR PRODUCTS

#### JUMBO View product details

Arc Home's 3 Jumbo products are designed to meet the needs of high-end and luxury borrowers.

Elite Jumbo Prime

Access & Edge Agency Plus

Marquee Jumbo

### CONVENTIONAL & GOVERNMENT

View product details

Arc Home provides a full array of prime mortgage products, including Conventional and GSE options.

Fannie Mae

• FHA

Freddie Mac

VA

USDA



Arc Home's fully digital platform with quick 5-10 day fundings and a seamless self-service experience for borrowers.

- Borrower-Driven Digital Process: The application, underwriting, and funding are completed primarily by the borrower online, ensuring ease and convenience.
- Fast Funding: From application to funding in as little as 5 days.
- Wide Loan Amount Range: Loans available from \$25,000 to \$350,000.



# TECHNOLOGY, TOOLS AND SUPPORT

Arc Home is committed to providing our sales team best-in-class tools and technology to allow you to focus on growing relationships with your clients.



#### **TECHNOLOGY & TOOLS**

- Top-of-the-line CRM
- Deal Desk
- Quick Pricer and Quick Qualifier to attract new clients with an easier process
- Lending Pad
- Arrive
- Modex
- Concierge Process



#### **MARKETING**

- Dedicated team sending daily messaging on your behalf
- BombBomb A video marketing tool
- Automated social media posts
- Trade show and conference management
- Customized collateral



#### SALES ENABLEMENT

- Consistent training as products and guidelines evolve
- Data analysis to increase conversions
- Dedicated sales support



## **TALENT & CULTURE**

Arc Home is an Equal Opportunity Employer and takes pride in maintaining a respectful culture. We believe that diversity and inclusion is critical to our success and seek to recruit, develop and retain the most talented people from a diverse candidate pool.

Being an Arc Home Team Member means operating in an environment and industry that is always evolving. Our Team Members are empowered to own the problems and solutions. We strive to make the culture one of collaboration, with a "win or learn" philosophy.

We believe in providing opportunities for growth and expansion for each of our Team Members. We embrace technology and systems to make our jobs easier today while building for the future.

### We offer:

- Competitive pay and commission plan
- Comprehensive benefit options with coverage starting the 1st of the month after your hire date
- Disability and Life Insurance, and other supplemental insurances
- 401(k) Plan with a company match up to 4%, and fully vested on the first day of enrollment
- Generous paid time off
- 10 Paid Company Holidays





#### Join the Arc Home Team today!

#### **Arc Home Careers**

Contact the Arc Home Recruiting team: Recruiter@archome.com



The terms herein are illustrative and subject to change at the discretion of Arc Home. For complete and up-to-date product requirements, please see https://wholesale.archomellc.com/page/wholesale-loan-products.

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